



Ernst Leitz Wetzlar GmbH is a leading manufacturer of premium cine lenses for television and motion picture production. Formed as a sister company to Leica Camera AG in 2007 in Wetzlar, Germany, the company has used the Leica tradition as the basis for 8 lines of prime and zoom lenses produced under the brand name "Leitz" and spanning nearly all modern cinema formats. Leitz lenses feature innovative optical and mechanical designs that have pushed the world of cinema optics forward. In 2015 the Leitz Summilux-C lenses, the first line created by the company, was recognized by the Academy of Motion Pictures Arts and Sciences with the Science and Engineering Award. More accolades followed and Leitz lenses have gone on to help create a large number of award-winning films, blockbuster series, and commercials worldwide. Leitz continues to look toward the future, utilizing a deep passion for image making and a dedication to quality and precision to design and develop new optics and tools to inspire filmmakers and enable them to realize their unique visions.

To strengthen our team we are looking immediately for a

SALES MANAGER EUROPE / CEE (M/W/D)

Your Responsibilities:

- Active sales of our products
- Building and maintaining long-term customer and dealer relationships through regular visits and on-site consultation
- Organising product presentations and training courses for specialist dealers
- Analysing the market and identifying new sales opportunities as well as optimising processes
- Participating in international trade fairs and events to acquire new customers and dealers
- Preparation of customer-specific offers and support for the back office in order processing
- Working closely with the back office and product management to optimise the sales process and identify market trends
- Independent handling of telephone and written correspondence in a national and international environment, primarily in English

Your ideal profile:

- Secondary school education
- At least 3 to 5 years of experience in sales of optical products and/or in field sales is an advantage
- Strong communication and presentation skills, ability to work in a team
- High customer orientation and negotiating skills
- Independent, target-orientated way of working and willingness to travel within the assigned sales territory
- Product knowledge of optical components and lenses preferred
- Fluent written and spoken English and one additional language preferred German/ French/ Spanish
- Analytical and strategic thinking mindset
- Ability to work independently and take responsibility for problem solving

We offer:

- A secure job in a modern and future-orientated company
- Performance-related pay
- Pleasant working atmosphere

Please send your detailed application documents stating your salary expectations by mail to personal@leitz-cine.com

Ernst Leitz Wetzlar GmbH | Attn.: HR Team | Am Leitz-Park 2 | 35578 Wetzlar